# **CONSOLIDATED FINANCIAL STATEMENTS**

Hoang Huy Investment Financial Services Joint Stock Company

For the fiscal period from 01/01/2016 to 31/03/2016 (Reviewed)

### Hoang Huy Investment Financial Services Joint Stock Company Số 116 Nguyễn Đức Cảnh, Quận Lê Chân, Thành phố Hải Phòng

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### REPORT OF THE BOARD OF GENERAL DIRECTORS

Board of General Director of Hoang Huy Investment Financial Services Joint Stock Company ("The Company") presents its report and the Company's Consolidated Financial Statements for the fiscal period from 01/01/2016 to 31/03/2016.

### THE COMPANY

Hoang Huy Investment Financial Services Joint Stock Company was established and operates under the Business Certificate No 0200117929 (applied for Joint Stock Company) firstly issued by Hai Phong Department of Planning and Investment on 25 December, 2007 and the Certificate of eighth amendment dated 16 March, 2016 detailed that the Company's charter capital is VND 1,200,000,000,000.

The Company's head office is located at No. 116 Nguyen Duc Canh Street, Cat Dai Ward, Le Chan District, Hai Phong City.

### BOARD OF MANAGEMENT, BOARD OF GENERAL DIRECTORS AND BOARD OF SUPERVISORS

The members of the Board of Management during the period and to the reporting date include:

Mr. Do Huu Ha Chairman
Mr. Do Huu Hung Member

Mrs. Nguyen Thi Ha Member

Mr: Vu Trong Long Member (Appointed on 30 March, 2016)
Mr: Pham Manh Hung Member (Appointed on 30 March, 2016)

The members of the Board of General Directors during the period and to the reporting date include:

Mr. Do Huu Ha General Director

Mrs. Tran Thi Hoang Ha

Deputy General Director

Mr. Do Huu Hau

Deputy General Director

The members of the Board of Supervisors are:

Mrs. Nguyen Thi Tuoi Head Supervisor

Mrs. Phan Thi Thu Huong Member
Mrs. Nguyen Thi Thuy Nga Member

### **AUDITORS**

The auditors of the AASC Auditing Firm Company Limited take the audit of Consolidated Financial statements for the Company.

### STATEMENT OF THE BOARD OF GENERAL DIRECTORS' RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Board of General Directors is responsible for the consolidated financial statements of each financial year which give a true and fair view of the state of affairs of the Company and of results of its operation and its cash flows for the year. In preparing those consolidated financial statements, the Board of General Directors is required to:

- Establish and maintain of an internal control system which is determined necessary by the Board of General Directors and Those charged with governance to ensure the preparation and presentation of consolidated financial

### Hoang Huy Investment Financial Services Joint Stock Company No. 116 Nguyen Duc Canh St., Cat Dai Ward, Le Chan Dist., Hai Phong City.

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements;
- Prepare the consolidated financial statements on the basis of compliance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the current requirements relevant to preparation and presentation of
- Prepare the consolidated financial statements on going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of General Directors is responsible for ensuring that proper accounting records are kept which disclosed, with reasonable accuracy at any time, the consolidated financial position of Company and to ensure that the accounting records comply with the registered accounting system. It is responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

We, The Board of General Directors, confirm that the separate financial statements for the fiscal period ended 31 March 2016 prepared by us, give a true and fair view of the financial position at 31 March 2016, results of its operations and its cash flows for the fiscal period from 01/01/2016 to 31/03/2016 in accordance with the Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the current requirements relevant to preparation and presentation of Consolidated financial statements.

On behalf of the Board of General Directors
CÔ PHÂN
ĐÂU TƯ DỊCH VỤ
TÀI CHIẾN
HOÀN HUY TO

**Do Huu Ha** General Director *Prepared, 13 April, 2016* 



No. 1415/2016/BC.KTTC-AASC.KT7

### AUDITOR'S REPORT ON RESULTS OF CONSOLIDATED FINANCIAL STATEMENTS REVIEW

To:

The Shareholders, Board of Management and Board of General Directors Hoang Huy Investment Financial Services Joint Stock Company

We have reviewed the Consolidated Statement of financial position of Hoang Huy Investment Financial Services Joint Stock Company on 31 March, 2016, Consolidated statement of income, Consolidated statement of cash flows and Notes to the Consolidated financial statements for the fiscal period from 01/01/2016 to 31/03/2016.

The Board of General Directors is responsible for the preparation of the consolidated financial statements of the Company. Our responsibility is to express an opinion on these Financial Statements based on our review.

We conducted our review in accordance with Vietnamese Standard on Auditing. This Standard requires that we plan and perform the review to obtain moderate assurance about whether the consolidated financial statements are free of material misstatement. A review is limited of making inquiries to the Company's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

In our review, we do not realize any events which make us announce that the attached consolidated financial statements do not reflect a true and fair view in all material respects, in accordance with the Vietnamese Accounting Standards and System and comply with relevant statutory requirements.

AASC Auditing Firm Company Limited

RACH NHIỆM H

Cat Thi Ha

Deputy General Director Registered Auditor No. 0725-2013-002-1 Hanoi, 14 April, 2016

Nguyen Ngoc Lan

Auditor

Registered Auditor No. 1427-2013-002-1

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### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2016

Cod	e ASSETS	Note	31/03/2016	01/01/2016
			VND	VND
100	A. CURRENT ASSETS		999,347,375,318	1,544,887,022,475
110	I. Cash and cash equivalents	03	196,866,745,489	132,549,365,270
111			48,866,745,489	15,699,365,270
112	2. Cash equivalents		148,000,000,000	116,850,000,000
120	II. Short-term financial investments	04	83,175,000,000	<u>-</u>
123	1. Held - to - maturity investments		83,175,000,000	-
130	III. Short-term accounts receivable		59,722,817,753	322,871,804,369
131	1. Short-term trade receivables	05	37,759,334,605	17,633,469,255
132	2. Short-term prepayment to suppliers		19,722,386,071	302,649,403,971
136	3. Other short-term receivables	06	2,241,097,077	2,588,931,143
140	IV. Inventories	07	654,084,103,836	1,069,709,504,026
141	1. Inventories		655,006,783,836	1,071,245,984,026
149	2. Provision for devaluation of inventories		(922,680,000)	(1,536,480,000)
150	V. Other current assets		5,498,708,240	19,756,348,810
151	1. Short - term prepaid expenses	12	613,684,333	821,838,436
152	2. VAT deductibles		4,881,960,907	18,934,400,539
153	3. Taxes and other receivables from the State	15	3,063,000	109,835
200	B. NON- CURRENT ASSETS		998,117,336,790	728,050,342,082
220	II. Fixed assets		470,522,839,840	289,234,389,888
221	1. Tangible fixed assets	09	222,014,495,046	40,676,336,012
222	- Historical costs		259,694,358,955	85,843,673,979
223	- Accumulated depreciation		(37,679,863,909)	(45, 167, 337, 967)
227	2. Intangible fixed assets	10	248,508,344,794	248,558,053,876
228	- Historical costs		251,329,385,890	251,329,385,890
229	- Accumulated amortization		(2,821,041,096)	(2,771,332,014)
230	III. Investment properties	11	75,852,586,326	-
231	- Historical costs		76,269,931,274	-
232	- Accumulated amortization		(417,344,948)	= 0 = 0 = 0 = 0
240	IV. Long-term assets in progress	08	28,392,190,869	16,439,655,089
242	1. Construction in progress		28,392,190,869	16,439,655,089
250	V. Long-term investments	04	423,133,482,672	422,160,060,022
252	1. Investments in joint-ventures and associates		423,133,482,672	422,160,060,022
260	VI. Other long-term assets		216,237,083	216,237,083
262	Deferred income tax assets		216,237,083	216,237,083
270	TOTAL ASSETS	=	1,997,464,712,108	2,272,937,364,557

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2016

(Continued)

Code	RESOURCES	Note	31/03/2016	01/01/2016 (Phân loại lại)
			VND	VND
300	C. LIABILITIES		365,768,330,772	663,029,433,947
310	I. Current liabilities		361,049,725,848	658,593,034,270
311	1. Short-term trade payables	14	59,073,448,906	94,848,245,294
312	2. Short-term prepayment from customers		106,661,265,949	159,383,250,910
313	3. Tax payables and statutory obligations	15	77,847,994,070	77,430,062,486
314	4. Payables to employees		15,217,517	15,217,517
315	5. Short-term accrued expenses	16	66,105,748,263	86,064,186,011
318	6. Short-term unrealised revenue		23,501,619,441	29,066,040,720
319	7. Other short-term payables	17	23,587,975,639	20,611,599,678
320	8. Short-term loans and finance lease liabilities	13	4,118,860,000	191,036,835,591
322	9. Bonus and welfare fund		137,596,063	137,596,063
330	II. Long-term liabilities		4,718,604,924	4,436,399,677
337	1. Other long-term payables	17	3,218,604,924	2,936,399,677
338	2. Long-term loans and finance lease liabilities	13	1,500,000,000	1,500,000,000
400	D. OWNER'S EQUITY		1,631,696,381,336	1,609,907,930,610
410	I. Owner's equity	18	1,631,696,381,336	1,609,907,930,610
411	1. Contributed capital		1,200,000,000,000	1,200,000,000,000
411a	Ordinary shares with voting rights		1,200,000,000,000	1,200,000,000,000
421	2. Undistributed profit after tax		412,066,900,640	379,354,358,945
421a	Undistributed post-tax profits accumulated by the end of the previous year		379,354,358,945	170,060,123,593
421b	Undistributed profit after tax for the current period		32,712,541,695	209,294,235,352
429	3. Non - controlling interest		19,629,480,696	30,553,571,665
440	TOTAL RESOURCES		1,997,464,712,108	2,272,937,364,557

Preparer

Nguyen Thi Thu Huong

**Chief Accountant** 

Phung Thi Thu Huong

Hai Phong 3 April, 2016
Cong Thirector
COPHÂN

TÀI CHÍNH HOÀNG HỦY

Do Huu Ha

No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City. The fiscal period from 01/01/2016 to 31/03/2016

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

From 01/01/2016 to 31/03/2016

Coo	de	ITEMS	Note	Current period	Previous period
				VND	VND
01	1	. Revenue from sale of goods and rendering of services	20	205,198,029,417	201,837,140,573
02	2.	Deductible items		22,727,273	<u> </u>
10	3.	Net revenue from sale of goods and rendering of s	ervices	205,175,302,144	201,837,140,573
11	4.	Cost of sales	21	170,183,590,405	144,032,017,580
20	5.	Gross profit from sale of goods and rendering of s	ervices	34,991,711,739	57,805,122,993
21	6.	Financial income	22	1,428,781,552	238,811,260
22	7.	Financial expenses	23	3,456,955,653	10,071,000
23		In which: Interest expenses		3,445,675,743	
24	8.	Profit or loss in joint ventures and associates		973,422,650	441,319,043
25		Selling expenses	24	1,663,642,426	428,498,737
26	10.	General administrative expenses	25	5,343,742,933	3,489,862,913
30	11.	Net profit from operating activities		26,929,574,929	54,556,820,646
31	12.	Other income	26	377,566,379	513,109,422
32	13.	Other expenses		251,746,851	100,057,692
40	14.	Other profit (loss)		125,819,528	413,051,730
50	15.	Total profit before tax		27,055,394,457	54,969,872,376
51	16.	Current corporate income tax expenses	27	5,266,943,731	12,014,101,733
60	18.	Profit after tax	_	21,788,450,726	42,955,770,643
61	19.	Profit after tax contributable to Holding company		20,675,690,825	32,633,965,074
62		Profit after tax contributable to Non-controlling interest	18	1,112,759,901	10,321,805,569 117,
			_		PHÂ
70	21.	Earnings per share	28	172	702 DICH

Preparer

Chief Accountant

Nguyen Thi Thu Huong

Phung Thi Thu Huong

Hai Phong 13 April, 2016

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ĐẦU TU DỊCHẨN TÀI CHÍNH HOÀNG HUY

WT. P Do Huu Ha

### CONSOLIDATED STATEMENT OF CASH FLOWS

From 01/01/2016 to 31/03/2016 (Indirect method)

Cod	e ITEMS	Note	Current period	Previous period
			VND	VND
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	1. Profit before tax		27,055,394,457	54,969,872,376
	2. Adjustment for:		2,575,263,215	253,162,694
02	- Depreciation of fixed assets and investment properties		2,374,350,168	799,184,244
03	- Provisions		(613,800,000)	
05	- Gain/loss from investment activities		(2,630,962,696)	(546,021,550)
06	- Interest expense		3,445,675,743	
08	3. Profit from operating activities before changes in working capital		29,630,657,672	55,223,035,070
09	- Increase/Decrease in receivables		277,139,825,811	34,105,377,181
10	- Increase/Decrease in inventories		156,799,723,244	(11,982,032,562)
11	<ul> <li>Increase/Decrease in payables (excluding interest payables/ enterprise income tax payables)</li> </ul>		(110,703,613,303)	37,780,946,158
12	- Increase/Decrease in prepaid expenses		208,154,103	(6,423,484,737)
14	- Interest paid		(3,445,675,743)	-
15	- Corporate income tax paid		(4,870,686,589)	(2,337,266,861)
20	Net cash flows from operating activities		344,758,385,195	106,366,574,249
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchase or construction of fixed assets and other long-term assets		(12,028,445,280)	(79,650,196,712)
22	<ol><li>Proceeds from disposals of fixed assets and other long-term assets</li></ol>		251,634,343	•
23	3. Lending and purchase of debt instruments from		(83,175,000,000)	(42,000,000,000)
	other entities			
27	4. Interest, dividends and profit received		1,428,781,552	104,702,507
30	Net cash flows from investing activities		(93,523,029,385)	(121,545,494,205)
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
31	Receipts from stocks issuing and capital contribution from equity owners		· ·	429,910,600,000
33	2. Proceeds from borrowings		56,128,968,685	19,300,000,000
34	Repayment of borrowings		(243,046,944,276)	(8,400,485,000)
40	Net cash flows from financing activities		(186,917,975,591)	440,810,115,000



Hoang Huy Investment Financial Services Joint Stock Company No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City. Consolidated Financial Statements

The fiscal period from 01/01/2016 to 31/03/2016

### CONSOLIDATED STATEMENT OF CASH FLOWS

From 01/01/2016 to 31/03/2016 (Indirect method)

Cod	e ITEMS	Note	Current period	Previous period
			VND	VND
50	Net cash flows in the period		64,317,380,219	425,631,195,044
60	Cash and cash equivalents at beginning of year		132,549,365,270	71,619,606,172
70	Cash and cash equivalents at end of period	03	196,866,745,489	497,250,801,216
			-	

Hai Phong 13 April, 2016

Preparer

**Chief Accountant** 

General Director

Do Huu Ha

CÔNG TY CÔ PHÂN ĐẦU TƯ DỊCH TÀI CHINA

HOÀNG HUY

Nguyen Thi Thu Huong

Phung Thi Thu Huong

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

From 01/01/2016 to 31/03/2016

### 1. BACKGROUND

### Forms of Ownership

Hoang Huy Investment Financial Services Joint Stock Company was established and operates under the Business Certificate No 0200117929 (applied for Joint Stock Company) firstly issued by Hai Phong Department of Planning and Investment on 25 December, 2007 and the Certificate of eighth amendment dated 16 March, 2016 detailed that the Company's charter capital is VND 1,200,000,000,000.

The Company's head office is located at No. 116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City.

The Company's charter capital is VND 1,200,000,000,000 equivalent to 120,000,000 shares. The par value is VND10,000 per share.

### **Business field**

- Real estate business and transportation vehicles

### **Business activities:**

Main business activities of the Company:

- Trading in real estate, land use rights of the owner or leasing to use;
- Passenger inland waterway transportation;
- Transportation of goods by road; Details: Transportation by cars, trucks and containers;
- Passenger coastal and ocean transportation;
- Selling spare parts and accessories of motorcycles;
- Sale of motorcycles;
- Exploitation and collection of hard coal;
- Installation of water supply, drainage, heating and air conditioning systems;
- Exploitation of iron ore;
- Transport of iron ore;
- Transporting goods by inland waterways;
- Coastal and ocean transportation;
- Construction of public works; Details: Construction and installation of transmission lines and substations up to 35kV;
- Mining and collecting lignite:
- Mining of other non-ferrous metal ores; Details: Exploiting bauxite, copper ore, lead, nickel;
- Sales of spare parts and auxiliary parts of automobiles and other motor vehicles;
- Exploitation of stone, sand, gravel and clay;
- Wholesale of metals and metal ores; Details: Wholesale of iron and steel;
- Construction of railways and roads; Details: Construction and repair traffic works;
- Building of other civil construction; Details: Wholesale of bamboo, wood and processing wood; Wholesale of cement; Wholesale of brick, tile, stone, sand and gravel; Wholesale of building glass; Wholesale of paint and varnish; Wholesale of ceramic tiles and sanitary ware; Wholesale of hardware; Wholesale of concrete;
- Mining and collecting peat;
- Production of motor vehicle body; Trailers and semi-trailers;
- Production of spare parts and accessories for motor vehicles and engine.
- Production of motor vehicles; Details: Production of motor vehicles, trailers and semi-trailers;
- Production of motorcycles;
- Wholesale of cars and other motor vehicles;
- Maintenance and repair of motorcars and other motor vehicles;
- Prepare surface; Details: Leveling of ground;



Main business activities of the Company (continued)

- Wholesale of machinery, equipment and other machine parts; Details: Wholesale of electrical machinery, equipment, electrical materials (generators, electric motors, wires and other equipment used in the circuit);
- Cast iron and steel;
- Mechanical processing; Treatment and coating of metals;
- Retail of motorcar (12 seats downwards);
- Cars and other motor vehicles agency;
- Other passengers road transportation; Details: Passenger transport by bus within the provincial; Passenger transport by automobile along fixed routes and contracts;
- Construction of buildings; Details: Construction and repair of buildings of all kinds;
- Installation of electrical systems; Details: Installation of electrical systems, lighting systems, fire alarm systems and anti-
- Completing construction;
- Production of concrete and products made by cement and plaster;
- Management consulting Activities; Details: Project Management Consulting (Group C);
- Consulting, brokerage, auction in real estate, auction of land use rights; Details: real estate brokerage service; Real estate valuation Services; Real estate trading floors services; Consulting, Advertising and Management services in real estate;
- Maintenance and repair of motorcycles
- Brokerage of Commodity contracts and securities; (Exclude brokerage in securities, insurance, finance, real estate);
- Casting of non-ferrous metals (except gold castings);
- Wholesale of solid fuel, liquid, gas and related products; Details: Wholesale coal and other solid fuels;
- Passenger transportation in the urban, suburban (excluding transport by bus); Details: Passenger transport by taxi;
- Other credit-granting activities; Details: pawn service.

### Operations of the company in the fiscal period affecting the consolidated financial statements

- According to the Resolution of Extraordinary General Meeting of Shareholders No. 02/NQ-AGM dated 10 November, 2015, Hoang Huy Investment Financial Services JSC has planned to set apart the real estate activities and establish Hoang Huy Real Estate JSC. Hoang Huy Investment Financial Services JSC has been granted for Business Certificate No. 0200117929 dated 07 December, 2015 by the Department of Planning and Investment of Hai Phong City. According to this Resolution, Hoang Huy Investment Financial Services will transfer to Hoang Huy Real Estate JSC: The long-term investments (Subsidiaries and Associates) in value of 372,000 million Vietnamese dong, fixed assets with original cost of 199,686 million Vietnamese dong and bank deposits of 315 million Vietnamese dong.
- On 20 January 2016, the Company issued the Resolution of Extraordinary General Meeting of Shareholders No. 01/NQ-AGM cancelling plan to set apart Hoang Huy Real Estate JSC as mentioned above. Hoang Huy Investment Financial Services JSC has been granted for Business Certificate No. 0200117929 dated 16 March, 2016 by the Department of Planning and Investment of Hai Phong City replacing the Business Certificate No. 0200117929 dated 07 December 2015. The company has not carried out the transfer of properties and ownership of assets to Hoang Huy Real Estate JSC.
- In 2016, the Company has changed annual accounting period commencing on 01st April and ending as at 31 March.

### Structure of the Company

- The total number of subsidiaries:
- + The number of subsidiaries that has been consolidated: 1
- + The number of subsidiaries that has not been consolidated: 0



### - Information about the Company's restructures

According to the Decision No.01/2016/QD-AGM dated 20 January 2016 of General Meeting of Shareholders, Hoang Huy Investment Financial Services JSC will additionally invest 200 billion Vietnamese dong equivalent to 20,000,000 shares in par value in Hung Viet Trading JSC resulting in an increase in rate of interest from 93.75% to 97.22%. As at 31 March 2016, the Company has completed the additional investment in Hung Viet Trading JSC.

### - The Company's subsidiaries consolidated in Consolidated financial statements as at 31/03/2016 include:

Name of company	Address	Rate of interest	Rate of voting right	Principal activities
Hung Viet Trading JSC.	Thanh Xuan Dist., Hanoi	97.22%	97.22%	Investment in real estate

### - The Company's material associates and jointly controlled entities that are accounted for using the equity method in the Consolidated financial statements as at 31/03/2016 include:

Name of company	Address	Rate of interest	Rate of voting right	Principal activities
Lam Hau Trading Services JSC.	Le Chan District, Hai Phong City	44.44%	44.44%	Automotive business, production and sales of related parts.
Hoang Ha Investment Services JSC.	Le Chan District, Hai Phong City	42.50%	42.50%	Automotive business, production and sales of related parts.
Truong Giang Services Development JSC.	An Duong District, Hai Phong City	48.00%	48.00%	Maintenance and repair of automobiles and other motor vehicles.
Hoang Hiep Investment Construction Corporation	Binh Thanh Dist., Ho Chi Minh City	23.86%	23.86%	Automotive business, production and sales of related parts.

### 2. ACCOUNTING SYSTEM AND ACCOUNTING POLICY

### 2.1. Accounting period and accounting monetary unit

From year 2016, the Company has changed annual accounting period commencing on 01st April and ending as at 31 The Company maintains its accounting records in VND.

### 2.2. Accounting Standards and Accounting system

### Accounting System

The company applies Enterprise Accounting System issued under Circular No. 200/2014/TT-BTC dated December 22, 2014 by the Ministry of Finance.

### Declaration of compliance with Accounting Standards and Accounting System

The company applies Vietnamese Accounting Standards and supplement documents issued by the State. Financial statements are prepared in accordance with regulations of each standard and supplement documents as well as with current Accounting Standards and Accounting System.

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### 2.3. Basis for preparation of Consolidated Financial Statements

Consolidated financial statements are prepared based upon consolidating Separate financial statements of the Company and its subsidiaries under its control as at 31 December annually. Control right is in practice when the Company has power to govern the financial and operating policies of invested companies to obtain benefits from their activities.

Financial statements of subsidiaries are prepared using consistent accounting policies of the Company. If necessary, adjustments are made to the Financial statements of subsidiaries to ensure the consistency of the accounting policies used by the Company and its subsidiaries.

Balance, main incomes and expenses, including unrealized profits from intra-group transactions are eliminated in full from Consolidated financial statements.

Non - controlling interest:

Non - controlling interest is the benefits in profits or losses, and in the net assets of subsidiaries not held by the

### 2.4. Investments in associates

Associate is an enterprise in which the investor has significant influence and which is neither a subsidiary nor a joint venture of the investor. In Consolidated Financial Statements, the investments in associates are recorded under equity method. In which, the subsidiary's financial statements has not been audited.

### 2.5. Financial Instruments

Initial recognition

Financial assets

Financial assets of the Company including cash and cash equivalents, trade receivables and other receivables, long-term and short-term investments. At initial recognition, financial assets are identified by purchasing price/issuing cost plus other expenses directly related to the purchase and issuance of those assets.

### Financial liabilities

Financial liabilities of the Company including loans, trade payables and other payables, accrued expenses. At initial recognition, financial liabilities are determined by issuing price plus other expense directly related to the issuance of those liabilities.

Subsequent measurement after initial recognition

There are currently no regulations on revaluation of financial instruments after initial recognition.

### 2.6. Foreign currency transactions

The foreign currency transactions during the period are converted into Vietnam dong with the real exchange rate at the transaction date

Real exchange rates are determined as the following principles:

- When buying or selling foreign currency: apply exchange rates concluded in foreign currency trading contract between the Company and commercial banks;
- When making capital contribution or receiving of contributed capital: apply the buying rate of the bank where the Company opens the account to receive capital from investors at the date of the contribution of capital;
- When recording receivables: apply the buying rate of commercial banks where the Company assigned customers to make payment at the time of incurred transactions;
- When recording liabilities: apply the selling rate of commercial banks where the Company expects to conduct transactions at the time of incurred transactions;



- When purchases of assets or expenses paid immediately in foreign currency: apply the buying rate of commercial banks where Company makes payments.

Real exchange rate applied when re-determining monetary items denominated in foreign currencies at the date of the Consolidated Financial Statements is determined under the following principles:

- For the items classifies as asset: applies the buying rate of commercial banks where Company regularly conducts transaction;
- For foreign currency deposited in bank: applies the buying rate of the bank where Company open foreign currency acco
- For the items classified as liabilities: applies the selling rate of commercial banks where Company regularly conducts transaction.

All exchange differences arising on settlement or revaluation at the date of financial statements will be recorded into the financial income or expense in the fiscal year.

Realized foreign exchange differences arising in the year and unrealized foreign exchange differences incurring from redetermining monetary items denominated in foreign currencies at the end of the year have recorded accumulated on the Statement of Financial position and will be allocated into financial expense or financial income when Enterprises operate. Allocation of minimum loss from foreign exchange differences in each period must ensure that it is not less than the pre-tax profit before allocation (after allocation of loss from foreign exchange differences, profit before tax of Statement of Comprehensive income shall be zero).

### 2.7. Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 2.8. Financial investments

Investments in joint ventures and associates purchased during the year are determined the date of purchase, the cost of investments and implemented of accounting procedures in accordance with provisions of Accounting Standards "Investments in joint ventures and associates" by the buyers. In the Consolidated Financial Statements, investments in joint ventures and associates are accounted according to the equity method.

Investments in equity of other entities include investments in equity of other entities with no controlling, jointly-controlling, or significant influence on the investee. Book value of these investments is determined at original cost. After initial recognition, the value of these investments is determined at original cost less provision for diminution in value of investments.

Dividends received in shares only monitor the number of shares received, do not record any increase in the value of the investment and financial income.

### 2.9. Receivables

The receivables shall be kept records in details according to maturity, entities, types of currency and other factors according to requirements for management of the Company.

The provision for bad debts is created when arising an overdue debt under an economic contract, a loan agreement, a contractual commitment or a promissory note and debts are not due but difficult recovery. Accordingly, the provisions for overdue debts shall be made according to time in which the principal is repaid according to the sale contract, exclusive of the debt rescheduling between contracting parties and the debts are not due but the debtor is close to bankruptcy or undergone procedures for dissolution, or the debtor is missing or makes a getaway.





Consolidated Financial Statements
The fiscal period from 01/01/2016 to 31/03/2016

### 2.10. Inventories

Inventories are initially recognized at original cost included: the purchase price, costs of conversion and other costs incurred in bringing the inventories to their location and condition at the time of initial recognition. After initial recognition, at the time the financial statements are prepared if the net realizable value is lower than cost, inventories should be measured at the net realizable value.

The cost of inventory is calculated by weighted average method.

Inventories are recorded by perpetual method.

Method for valuation of work in progress: work in progress is obtained for each construction project unfinished or related revenue unrecognised corresponding to the amount of work in progress at the end of period.

Provisions for devaluation of inventories made at the end of the period are the excess of original cost of inventory over their net realizable value.

### 2.11. Fixed assets and Investment properties

Fixed assets (tangible and intangible) are stated at the historical cost. During the using time, fixed assets (tangible and intangible) are recorded at cost, accumulated depreciation and net book value.

Depreciation is provided on a straight-line basis. Depreciation period is estimated as follows:

-	Buildings	10 - 26 years
-	Machine, equipment	05 - 15 years
-	Transportation equipment	06 - 10 years
-	Office equipment and furniture	03 - 05 years
-	Land use rights	30 years
_	Computer software	08 years

Investment property is recognized at historical cost.

Operating lease investment properties are recorded at cost, accumulated depreciation and net book value. In which, depreciation is provided on a straight-line basis with expected useful life as follows:

- Buildings 44 years

### 2.12. Prepaid expenses

Prepaid expenses incurred during the fiscal year but related to business operations of several years are recorded as long-

The calculation and allocation of long-term prepaid expenses to profit and loss account in the period should be based on nature of those expenses to select a reasonable method and allocated factors. Prepaid expenses are allocated partly into operating expenses on a straight-line basis.

### 2.13. Payables

The payables shall be kept records in details according to maturity, entities, types of currency and other factors according to requirements for management of the Group.

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TÀI CHÍNI HOÀNG HI Hoang Huy Investment Financial Services Joint Stock Company No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City.

Consolidated Financial Statements
The fiscal period from 01/01/2016 to 31/03/2016

### 2.14. Loans

The value of finance lease liabilities is the total payable amount calculated on the present value of minimum lease payments or the fair value of leased assets.

### 2.15. Borrowing costs

Borrowing costs are recognized into operating costs during the year, except for which directly attributable to the acquisition, construction or production of a qualifying asset included (capitalized) in the cost of that asset, when gather sufficient conditions as regulated in VAS No. 16 "Borrowing costs". Besides, regarding loans serving the construction of fixed assets, investment properties, the interests shall be capitalized even if the construction duration is under 12 months.

### 2.16. Accrued expenses

Payables for goods or services received from the seller or provided to the customers during a reporting period, but payments of such goods or services have not been made which are recorded to operating expenses of the reporting period.

The recording of accrued expenses to operating expenses during a period shall be carried out in conformity with revenues and expenses incurring during a period. Accrued expenses payable are settled with actual expenses incurred. The difference between accruement and actual expenses are reverted.

### 2.17. Owner's equity

Owner's equity is stated at actually contributed capital of owners.

Undistributed profit after tax is used to record business results (profit, loss) after corporate income tax and situation of income distribution or loss handling of company. The distribution of profits are made when the undistributed profit after tax of company shall not exceed the undistributed profit after tax on Consolidated Financial Statements after eliminating the impact of profits recorded from cheap purchase. In case payment of dividends, profits for the owners exceeding the undistributed profit after tax shall be recorded essentially as a decrease in contributed capital. Undistributed profit after tax can be distributed to investors based on capital contribution rate after approval by General Meeting of Shareholders / Board of Management and after making appropriation to funds in accordance with the Company's Charter and Vietnamese regulatory requirements.

### 2.18. Revenues

### Sale of goods

Revenue from the sale of goods shall be recognised when all the following conditions have been satisfied:

- The entity has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The entity retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The cost incurred or to be incurred in respect of the transaction can be measured reliably.

### Services rendered

When the outcome of a transaction involving the rendering of services can be estimated reliable, revenue associated with the transaction shall be recognized by reference to the stage of completion of the transaction at the end of reporting period. The outcome of a transaction can be estimated reliable when all the following conditions are satisfied:

- The amount of the revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity;



- The stage of the completion of the transaction at the end of the reporting period can be measured reliably;
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

The stage of the completion of the transaction may be determined by surveys of work completed methods.

### Revenue from sales of real estate

Revenue from sales of real estate shall be recognized when all the following conditions have been satisfied:

- The real estate has completed and transferred to the buyers, the Company have transferred risks and benefits associated with ownership of the real estate to the buyers;
- The Company no longer hold the right to manage the real estate as real estate's owners or the right to control the real estate:
- The turnover is determined reliably;
- The Company have received or will receive economic benefits from the sales of the real estate;
- Costs related to sales of the real estate is determined reliably

In the case that real estate is traded in the form of self-improvement by the buyer or the Company finishes interior of the real estate in accordance with requirements of customers, the revenue is recorded when raw building is completed and transferred to customers.

### Financial income

Financial income include income from interest, royalties, dividends and other financial gains earned by the Company should be recognized when these two conditions are satisfied:

- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The amount of the revenue can be measured reliably.

### 2.19. Cost of sales

Cost of goods sold is recognized in accordance with revenue arising and ensure compliance with the prudence principle. In cases of loss of materials and goods exceeded the norm, abnormal expenses and losses of inventories after deducting the responsibility of collective and individuals concerned,... are recognized fully and promptly into cost of goods sold in the period.

### 2.20. Corporate income tax

Current corporate income tax expenses are determined based on taxable income during period, and current corporate and kield income tax rate.

Deferred corporate income tax expenses are determined based on deductible temporary difference, the taxable temporary differences and corporate income tax rate.

### 2.21. Related Parties

The parties are regarded as related parties if that party has the ability to control or significantly influence the other party in making decisions about the financial policies and activities. The Company's related parties include:

- Companies, directly or indirectly through one or more intermediaries, having control over the Company or being under the control of the Company, or being under common control with the Company, including the Company's parent, subsidiaries and affiliated companies;
- Individuals, directly or indirectly, holding voting power of the Company that have a significant influence on the Company, key management personnel including directors and employees of the Company, the close family members of these individuals;
- Enterprises due to the above-mentioned individuals directly or indirectly hold an important part of the voting rights or have significant influence on the Company.



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Consolidated Financial Statements
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In considering the relationship of related parties to serve for the preparation and presentation of consolidated financial statements, the Company should consider the nature of the relationship rather than the legal form of the relationship.

### 3. CASH AND CASH EQUIVALENTS

	31/03/2016	01/01/2016
	VND	VND
Cash on hand	788,858,393	2,001,198,045
Demand deposits	48,077,887,096	13,698,167,225
Cash equivalents (*)	148,000,000,000	116,850,000,000
	196,866,745,489	132,549,365,270

<sup>(\*)</sup> As at 31/03/2016, cash equivalents include the term deposits matured from 30/03/2016 to 31/05/2016 in an amount of 148,000,000,000 at Asia Commercial Bank - Hai Phong Branch and Ho Chi Minh City Development Joint Stock Commercial Bank - Hai Phong Branch with the interest rate of 5,3% per year.

### 4. FINANCIAL INVESTMENTS

### a) Held-to-maturity investments

	31/03/	/2016	01/01/20	16
	Original cost	Book value	Original cost	Book value
	VND	VND	VND	VND
Short-term investments	83,175,000,000	83,175,000,000		-
- Term Deposit (*)	83,175,000,000	83,175,000,000		-
	83,175,000,000	83,175,000,000	-	-

<sup>(\*)</sup> As at 31/03/2016, the short-term investments include 6 months term deposit at Tien Phong Joint Stock Commercial Bank - Pham Hung Branch. According to the term deposit contract No. 33175.30012016/HDTG/TPB-PHG dated 30/01/2016 and Contract No. 50.30012016/HDTG/TPB-PHG dated 30/01/2016, the interest rate is 6.2% per year.





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Hoang Huy Investment Financial Services Joint Stock Company No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City.

Consolidated Financial Statements The fiscal period from 01/01/2016 to 31/03/2016

b) Investments in associates							
		31/03/2016	910			01/01/2016	
	Address	Rate of Finterest	Rate of Rate of voting interest rights	Book Value	Rate of R	Rate of Rate of voting interest rights	Book Value
		DNA	ONV	QNA	VND	VND	NND
Investments in associates							
- Lam Hau Trading Services JSC.	Hai Phong City	44.44%	44.44%	44.44% 80,482,078,115 44.44%	44.44%	44.44%	44.44% 80,281,261,822

70,825,544,248	422,160,060,022
23.86%	1 11
23.86%	
70,829,545,287	423,133,482,672
23.86%	. "
23.86%	
Ho Chi Minh City	
Hiep Investment Construction Corporation	

136,652,952,575

42.50%

42.50% 48.00%

137,424,262,208 134,397,597,062

42.50%

48.00%

48.00%

42.50%

Hai Phong City Hai Phong City Ho Chi Minh City

- Hoang Hiep Investment Construction Corporation

- Truong Giang Services Development JSC.

- Hoang Ha Investment Services JSC.

134,400,301,377

48.00%

Major transactions between the Company and associates during the year: details as in Notes 32.

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### 5. TRADE RECEIVABLES

	31/03/2016	01/01/2016
	VND	VND
a) Trade receivables detailed by large account balances		
- An Phuoc Automobiles Co., Ltd.	-	445,000,000
- Hong Son Star Da Nang Automobiles Co., Ltd.	630,000,000	480,000,000
- Dong Do Co., Ltd	-	445,000,000
- Trung Viet Automobiles Single Member Co., Ltd.	429,000,000	429,000,000
- Truong Hai Single Member Co., Ltd.	-	330,000,000
- Thanh Nam Services and Investment JSC.	2,580,000,000	
- Navistar, Inc	1,040,205,000	-
- Tan Ngoc Viet Trading and Material Co., Ltd.	4,200,000,000	<u>-</u>
- Duc Vinh Trading Investment and Material Co., Ltd.	1,848,000,000	-
- Do Minh Thang/Luu Hai Van	1,557,587,233	
- Vuong Quoc Minh	2,051,526,702	-
- Other trade receivables	23,423,015,670	15,504,469,255
	37,759,334,605	17,633,469,255
b) Trade receivables detailed by terms of payment		
- Short-term trade receivables	37,759,334,605	17,633,469,255
	37,759,334,605	17,633,469,255
c) Trade receivables from related parties	351,999,999	-

### 6. OTHER SHORT-TERM RECEIVABLES

(Details as in Note 32)

31/03/20	16	01/01/201	6
Value	Provision	Value	Provision
VND	VND	VND	VND
892,938,473	_	1,115,087,916	
-	-	313,873,136	
	-	417,777,608	-
430,000,000	-	130,000,000	
753,913,227	-	612,192,483	
141,450,500	-	-	1.
22,794,877	-	-	12 H
2,241,097,077		2,588,931,143	1
	Value VND 892,938,473 - 430,000,000 753,913,227 141,450,500 22,794,877	VND VND  892,938,473 430,000,000 -  753,913,227 - 141,450,500 - 22,794,877 -	Value         Provision         Value           VND         VND         VND           892,938,473         - 1,115,087,916           - 313,873,136         - 417,777,608           430,000,000         - 130,000,000           753,913,227         - 612,192,483           141,450,500         22,794,877

### 7. INVENTORIES

	31/03/2	2016	01/01/2	2016
	Original cost	Provision	Original cost	Provision
	VND	VND	VND	VND
- Raw material	1,852,248,545	-	3,713,665,532	-
- Tools, supplies	12,700,913	-	12,140,725	-
- Work in process (*)	549,268,006,294	-	856,936,238,582	-
- Finished goods	73,371,723,771	-	3,431,658,734	-
- Merchandise	26,437,403,803	(922,680,000)	205,681,053,092	(1,536,480,000)
- Goods on consignment	4,064,700,510	-	1,471,227,361	-
	655,006,783,836	(922,680,000)	1,071,245,984,026	(1,536,480,000)

(\*) Work in process is the cost of Golden Land Building Project at No. 275 Nguyen Trai Street, Thanh Xuan District, Ha Noi, invested by Hung Viet Trading JSC. - subsidiary of Hoang Huy Investment Financial Services JSC. Golden Land Building Project began handing over the apartment to the customers and record revenue from the real estate business in 2014.

8. CONSTRUCTION IN PROGRESS	31/03/	/2016	01/01/2016			
	Original cost	Recoverable value	Original cost	Recoverable value		
	VND	VND	VND	VND		
Construction in progress + Building at No. 183 Ba Trieu St.	28,392,190,869	28,392,190,869	16,439,655,089	16,439,655,089		
	28,392,190,869	28,392,190,869	16,439,655,089	16,439,655,089		

Company	City.
ervices Joint Stock	nan Dist., Hai Phong
Hoang Huy Investment Financial Services Joint Stock Company	No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City
Hoang Huy Inv	No. 116 Nguyen

Consolidated Financial Statements
The fiscal period from 01/01/2016 to 31/03/2016

# 9 TANGIBLE FIXED ASSETS

			000000000000000000000000000000000000000			
222,014,495,046	69,583,708	292,671,200	3,586,044,977	90,871,941	217,975,323,220	Ending
40,676,336,012	1	322,553,018	3,820,946,063	100,364,436	36,432,472,495	Net carrying amount Beginning
37,679,863,909	6,325,792	665,392,808	5,077,182,750	1,924,717,609	30,006,244,950	Ending balance
(9,394,770,196)	-	1	•	(9,394,770,196)	1	- Liquiation, disposal
(9,394,770,196)	•			(9,394,770,196)	1	Decrease
1,907,296,138	6,325,792	29,881,818	234,901,086	9,492,495	1,626,694,947	- Depreciation for the period
1,907,296,138	6,325,792	29,881,818	234,901,086	9,492,495	1,626,694,947	Increase
45,167,337,967	•	635,510,990	4,842,281,664	11,309,995,310	28,379,550,003	Accumulated depreciation Beginning balance
259,694,358,955	75,909,500	958,064,008	8,663,227,727	2,015,589,550	247,981,568,170	Ending balance
(9,394,770,196)	1	1	1	(9,394,770,196)	1	- Liquiation, disposal
(9,394,770,196)				(9,394,770,196)		Decrease
183,169,545,672	1	1	ı	t	183,169,545,672	- Finished construction investment
75,909,500	75,909,500	1		1	1	- Purchase in the period
183,245,455,172	75,909,500				183,169,545,672	Increase
85,843,673,979	1	958,064,008	8,663,227,727	11,410,359,746	64,812,022,498	Beginning balance
AND	QNA	QNA	QNA	AND	VND	Original cost
Total		equipment	equipment	equipment	Duildings	
	Others	Management	Transmortation	Machinery	Ruildinge	

- Cost of fully depreciated tangible fixed assets but still in use:

12,144,839,878 đồng

### 10. INTANGIBLE FIXED ASSETS

Land use right	Computer software	Total
VND	VND	VND
251,217,489,700	111,896,190	251,329,385,890
251,217,489,700	111,896,190	251,329,385,890
2,659,435,824	111,896,190	2,771,332,014
49,709,082	-	49,709,082
2,709,144,906	111,896,190	2,821,041,096
248,558,053,876	-	248,558,053,876
248,508,344,794		248,508,344,794
	251,217,489,700 251,217,489,700  2,659,435,824 49,709,082 2,709,144,906	251,217,489,700 111,896,190 251,217,489,700 111,896,190 2,659,435,824 111,896,190 49,709,082 - 2,709,144,906 111,896,190 248,558,053,876 -

### 11. INVESTMENT PROPERTIES

Investment properties include the Trade Center for lease at Golden Land Building at No.275 Nguyen Trai Street, Thanh Xuan District, Hanoi. As at 31 March 2016, original cost and accumulated depreciation is VND 76,269,931,274 and VND 417,344,948 in turn.

According to Decision No. 469/QĐ-TGĐ dated 31 December 2015 of Hung Viet Trading JSC, the Company has officially operated the Trade Center and Basement of Golden Land Project since 01 January 2016.

### 12. SHORT-TERM PREPAID EXPENSES

	613,684,333	821,838,436
- Prepaid advertisement expenses	66,666,664	166,666,666
- Tools and supplies awaiting allocation	547,017,669	655,171,770
	VND	VND
	31/03/2016	01/01/2016



Hoang Huy Investment Financial Services Joint Stock Company No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City.

Consolidated Financial Statements The fiscal period from 01/01/2016 to 31/03/2016

2016	Amount can be paid	ONV		4,118,860,000	1		1	1	2,618,860,000	1,500,000,000		•	4,118,860,000		1,500,000,000		1,500,000,000		1,500,000,000
31/03/2016	Outstanding balance	ONV		4,118,860,000	1	1	1	1	2,618,860,000	1,500,000,000	,	1	4,118,860,000		1,500,000,000	1	1,500,000,000	•	1,500,000,000
period	Decrease	QNA		233,046,944,276	60,798,754,276	118,000,000,000	38,000,000,000	13,300,000,000	2,948,190,000	1	10,000,000,000	10,000,000,000	243,046,944,276		10,000,000,000	10,000,000,000	10,000,000,000	(10,000,000,000)	-  -
During the period	Increase	QNA		56,128,968,685	16,828,968,685	t	34,500,000,000	3,300,000,000		1,500,000,000	1	1	56,128,968,685			1		1	
016	Amount can be paid	ONV		181,036,835,591	43,969,785,591	118,000,000,000	3,500,000,000	10,000,000,000	5,567,050,000		10,000,000,000	10,000,000,000	191,036,835,591		11,500,000,000	10,000,000,000	11,500,000,000	(10,000,000,000)	1,500,000,000
01/01/2016	Outstanding balance	ONV		181,036,835,591	43,969,785,591	118,000,000,000	3,500,000,000	10,000,000,000	5,567,050,000		10,000,000,000	10,000,000,000	191,036,835,591		11,500,000,000	10,000,000,000	11,500,000,000	(10,000,000,000)	1,500,000,000
13. LOANS AND FINANCE LEASE LIABILITIES			a) Short-term loans	- Short-term loans	+ Tien Phong Commercial Joint Stock Bank - Pham Hung Branch	+ Hoang Ha Investment Services JSC.	+ Lam Hau Trading Services JSC.	+ Mr. Do Huu Hau	+ Loans from individuals (1)	+ Mr. Nguyen Dang Duc (2)	- Current portion of long-term loans	+ Asia Commercial Joint Stock Bank - Hai Phong Branch		b) Long-term loans	<ul> <li>Long-term loans</li> <li>+ Mr. Nguyen Dang Duc <sup>(3)</sup></li> </ul>	+ Asia Commercial Joint Stock Bank - Hai Phong Branch		Amounts come due within 12 months	Amounts come due after 12 months





### Detail information on short-term loans is as follows:

- (1) Including the interest-free loans from the shareholders of the Company and matured long-term loans from individuals to perform Golden Land Building project; The interest rate is 0%-2% per year. In case that the individual has the right to buy an apartment in the plan, the individual will enjoy the loans with the interest rate of 0% per year. The principal balance as at 31/03/2016 is VND 5,567,050,000.
- (2) Loan Agreement No. 05/HĐVT/HV dated 05 March, 2015 with the terms detailed as follows:
- + Loan Period: 12 months;
- + Loan interest: 6%/year, in case of withdrawal before maturity, the interest rate is 0%;
- + Method of security: Unsecured
- + The principal balance as at 31/03/2016: VND 1,500,000,000.

### Detail information on long-term loans is as follows:

- (3) Loan Agreement No. 03/HDVT/HV dated 11 May, 2015 with the terms detailed as follows:
- + Loan Period: 60 months;
- + Loan interest: 7%/year, in case of withdrawal before maturity, the interest rate is 0%;
- + Method of security: Unsecured
- + The principal balance as at 31/03/2016: VND 1,500,000,000.

### c) Loans and finance lease liabilities from relevant entities are as follows:

	Relation	31/03/2010	6	01/01/2016			
		Principal	Interest	Principal	Interest		
		VND	VND	VND	VND		
- Hoang Ha Investment Services	Associate	-		118,000,000,000	1,058,722,222		
JSC Lam Hau Trading Services JSC.	Associate	-	-	3,500,000,000	23,138,889		
- Mr. Do Huu Hau	Major shareholder	-	-	10,000,000,000	-		
				131,500,000,000	1,081,861,111		



### 14. TRADE PAYABLES

14. IRRIDETITIEDES	31/03/	2016	01/01/2016			
	Outstanding balance	Amount can be paid	Outstanding balance	Amount can be paid		
	VND	VND	VND	VND		
a) Trade payables detailed by large account balances						
- Navistar, Inc.	641,357,676	641,357,676	3,697,980,300	3,697,980,300		
- Posco Engineering & Construction	22,697,827,651	22,697,827,651	22,697,827,651	22,697,827,651		
Vietnam Co., Ltd.						
- Hawee ME., JSC.	22,933,636,004	22,933,636,004	20,862,554,783	20,862,554,783		
- Hanoi Construction Joint Stock		-	20,092,111,013	20,092,111,013		
- Viet Ha Co., Ltd.	-		4,887,146,077	4,887,146,077		
- Binh Khanh Co., Ltd.	_		3,494,623,305	3,494,623,305		
- La Thanh Do Construction and Inspection Consultancy Co., Ltd.	545,537,545	545,537,545	480,336,057	480,336,057		
- Others	12,255,090,030	12,255,090,030	18,635,666,108	18,635,666,108		
	59,073,448,906	59,073,448,906	94,848,245,294	94,848,245,294		
b) Trade payables detailed by term of payment						
- Short-term trade payables	59,073,448,906	59,073,448,906	94,848,245,294	94,848,245,294		
- Long-term trade payables		-		-		
	59,073,448,906	59,073,448,906	94,848,245,294	94,848,245,294		





The fiscal period from 01/01/2016 to 31/03/2016 Consolidated Financial Statements

Hoang Huy Investment Financial Services Joint Stock Company No. 116 Nguyen Duc Canh St., Le Chan Dist., Hai Phong City.

# 15. TAX PAYABLES AND STATUTORY OBLIGATIONS

Tax payable end of the period	VND	•	77,817,930,364	30,063,706	•	3,063,000 77,847,994,070
Tax receivable end of the period	AND	63,000	•	•	3,000,000	3,063,000
Tax paid in the period	ONV		4,870,686,589	70,663,566	6,000,000	4,947,350,155
Tax payable at Tax payable in the ginning of year period	ONV	ı	5,266,943,731	92,384,843	3,000,000	5,362,328,574
be	VND		77,421,673,222	8,389,264	•	77,430,062,486
Tax receivable at beginning of year	VND	63,000	1	46,835	1	109,835

The Company's tax settlements are subject to examination by the tax authorities. Because the application of tax laws and regulations on many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.





TRÁCH HÃNC

In the first quarter of 2016, Hoang Huy Investment Financial Services JSC has additionally invested 200 billion Vietnamese dong equivalent to 20,000,000 shares in par value in Hung Viet Trading JSC resulting in an increase in rate of interest and rate of voting right from 93.75% to 97.22%. Concurrently, the capital contribution ratio and rate of voting right of Non-controlling shareholders has fallen from 6.25% to 2.78%.

1,200,000,000,000 412,066,900,640

shareholders (\*)

current period

Ending balance of

19,629,480,696 1,631,696,381,336

Mr. Do Huu Ha Mr. Do Huu Hau Mrs. Nguyen Thi Ha	Ending VND	Rate %	Beginning VND	Rate %
Mr. Do Huu Hau	VND	%	VIVIII	
⁄Ir. Do Huu Hau			VIND	%
	600,000,000,000	50.00%	600,000,000,000	50.00%
Ars. Nguyen Thi Ha	60,000,000,000	5.00%	60,000,000,000	5.00%
	5,000,000,000	0.42%	5,000,000,000	0.42%
Others	535,000,000,000	44.58%	535,000,000,000	44.58%
	1,200,000,000,000	100.00%	1,200,000,000,000	100.00%
) Share				
			31/03/2016	01/01/20162
Quantity of Authorized issuing shares			120,000,000	120,000,000
Quantity of issued shares			120,000,000	120,000,000
Common shares			120,000,000	120,000,000
Quantity of circulated shares			120,000,000	120,000,000
Common shares			120,000,000	120,000,000
ar value per share (VND)			10,000	10,000
9. OFF STATEMENT OF FINANC	CIAL POSITION ITEM	IS		
Foreign currencies				
		Unit	31/03/2016	01/01/2016
JS Dollar		USD	1,506.51	1,506.59
uro		EUR	8.95	8.95
0. TOTAL REVENUE FROM SAL	E OF GOODS AND R	ENDERING O	FSERVICES	
			Current period	Previous period
			VND	VND
Levenue from sale of motorcycles, autor	mobile parts		5,807,784,547	-
evenue from sale of automobile plants	• 100		-	990,000,000
Revenue from sale of truck body			9,654,000,000	12,228,000,000
levenue from sale of US tractors and sp	are parts		104,585,205,004	
Levenue from real estate business	200		78,808,909,403	185,162,743,174
evenue from rendering of services			6,342,130,463	3,451,670,127
Other revenue				4,727,272
			205,198,029,417	201,837,140,573
Revenue from relevant parties			50,954,000,000	12,368,650,651

21. COSTS OF SALES	Current period	Previous period
	VND	VND
Cost of merchandise sold	5,799,187,708	-
Cost of finished goods sold	<u>.</u>	954,256,032
Cost of truck body sold	8,143,560,541	11,658,478,683
Cost of US tractors and spare parts sold	104,171,011,973	<del>-</del>
Cost of real estate business	50,777,877,160	131,063,319,214
Cost of services rendered	1,905,753,023	355,963,651

170,183,590,405	144,032,017,580

Previous period

Previous period

(613,800,000)

Current period

Current period

### 22. FINANCIAL INCOME

Provision for devaluation of inventories

Cost of services rendered

	VND	VND
Interest income Gain from foreign exchange differences	1,428,781,552	104,702,507 134,108,753
	1,428,781,552	238,811,260

### 23. FINANCIAL EXPENSES

	Current period	Previous period
	VND	VND
Loan interest (*) Loss from foreign exchange differences	3,445,675,743 11,279,910	10,071,000
	3,456,955,653	10,071,000

<sup>(\*)</sup> According to Decision No. 469/QĐ-TGĐ dated 31 December 2015 of Hung Viet Trading JSC, the Company has officially operated the Trade Center and Basement of Golden Land Project since 01 January 2016, accordingly the Company has stopped capitalizing borrowing costs in accordance with the guidance in Vietnamese Accounting Standard No.16 "Borrowing costs".

### 24. SELLING EXPENSES

	1	
	VND	VND
	512 470 122	256,510,026
Labour expenses Expenses from external services	512,479,132 104,281,100	G TY
Other expenses by cash	1,046,882,194	171,988,711 HAN M TOAN
	1,663,642,426	428,498,737
		- UP

5,266,943,731

25.	GENERAL	<b>ADMINISTR</b>	LATIVE	<b>EXPENSES</b>
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	Current period	Previous period
	VND	VND
Labour expenses	2,136,924,134	388,186,370
Depreciation and amortisation	1,811,972,755	2,376,524,711
Tax, Charge, Fee	4,000,000	4,000,000
Expenses from external services	389,986,500	-
Other expenses by cash	1,000,859,544	721,151,832
	5,343,742,933	3,489,862,913

26. OTHER INCOME	Current period	Previous period
	VND	VND
Gain from liquidating, disposing fixed assets	228,758,494	
Income from uncharged debts	· ·	477,214,508
Income from deposits of buyer	148,190,000	-
Income from fine for late payment of buyer		20,000,000
Others	617,885	15,894,914
	377,566,379	513,109,422

### 27. CURRENT CORPORATE INCOME TAX EXPENSES

	Kỳ này	Kỳ trước
	VND	VND
Current corporate income tax expenses of Hoang Huy Investment Financial Services Joint Stock Company - the Parent Company	752,967,416	346,423,656
Current corporate income tax expenses of Hung Viet Trading Joint Stock Company - the Subsidiary	4,513,976,315	11,667,678,077

### 28. EARNINGS PER SHARE

Basic earnings per share distributed to common shareholders of the Company	is calculated as follows:	
Substituting Pro-	Current period	Previous period
	VND	VND
Profit after tax	20,675,690,825	32,633,965,074
Dividends of common shares	20,675,690,825	32,633,965,074
Average circulated common shares in the period	120,000,000	46,498,675
Basic earnings per share	172	702



12,014,101,733

### 29. FINANCIAL INSTRUMENTS

The types of financial instruments of the Company

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( arr	vino	amount
Carr	Y LLL	minomit

	31/03/2016		01/01/2016	
	Original cost	Provision	Original cost	Provision
Financial Assets	VND	VND	VND	VND
Cash and cash equivalent	196,866,745,489	-	132,549,365,270	
Trade and other receivables	40,000,431,682	-	20,222,400,398	- 1
Lending	83,175,000,000	-		-
	320,042,177,171	-	152,771,765,668	-
			And the second of the latest National Section 1991	

**Financial Liabilities** Loans and borrowings Trade and other payables Accrued expenses

Carrying amount 01/01/2016 31/03/2016 VND VND 192,536,835,591 5,618,860,000 85,880,029,469 118,396,244,649 66,105,748,263 86,064,186,011 396,997,266,251 157,604,637,732

Financial assets and financial liabilities are not revalued according to fair value at the year ended because Circular No. 210/2009/TT-BTC and prevailing statutory regulations require to present Financial Statements and additional note for financial instruments but do not provide any relevant instructions for assessment and recognition of fair value of financial assets and liabilities, excluding provisions for bad debts and provision for devaluation of securities investments which are presented in relevant notes.

### Financial risk management

The Company's financial risks including market risk, credit risk and liquidity risk. The Company has developed its control system to ensure the reasonable balance between cost of incurred risks and cost of risk management. The Board of General Directors of the Company is responsible for monitoring the risk management process to ensure the

## appropriate balance between risk and risk control.

### Market risk

The Company's business operations will bear the risks of changes in prices, exchange rates and interest rates.

### Price Risk:

The Company bears price risk of equity instruments from short-term and long-term security investments due to uncertainty on future prices of the securities. Long-term securities are held for long-term strategies, at the end of the fiscal year, the Company has no plans to sell these investments.

### Exchange rate risk:

The Company bears the risk of exchange rate due to fluctuation in fair value of future cash flows of a financial UDICH VIII instrument according to changes in exchange rates if loans, revenues and expenses of the Company are done in foreign CHINH currencies other than VND.

### Interest rate risk:

The Company bears the risk of interest rates due to fluctuation in fair value of future cash flow of a financial instrument according to changes in market interest rates if the Company has time or demand deposits, loans and debts subject to floating interest rates. The Company manages interest rate risk by analyzing the market competition situation to obtain any interest profitable for its operation purpose.

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### Credit Risk

Credit risk is risk in which the potential loss may be incurred if a counterpart fails to perform its obligations under contractual terms or financial instruments. The Company has credit risk from operating activities (mainly for trade receivables) and financial activities (including bank deposits, loans and other financial instruments), detailed as follow:

	Up to 1 year	In 1 to 5 years	In more than 5 years	Total
As at 31/03/2016	VND	VND	VND	VND
Cash and cash equivalent	196,866,745,489			196,866,745,489
Trade and other receivables	40,000,431,682		-	40,000,431,682
Lending	83,175,000,000	•	-	83,175,000,000
	320,042,177,171			320,042,177,171
As at 01/01/2016  Cash and cash equivalent	132,549,365,270	<u>.</u>		132,549,365,270
Trade and other receivables	20,222,400,398	•		20,222,400,398
	152,771,765,668	-		152,771,765,668

Liquidity Risk

Liquidity risk is the risk in which the Company has trouble in settlement of its financial obligations due to lack of funds. Liquidity risk of the Company is mainly from different maturity of its financial assets and liabilities.

Due date for payment of financial liabilities based on expected payment under the contracts (based on cash flow of the original debts) as follows:

	Up to 1 year	In 1 to 5 years	In more than 5 years	Total
As at 31/03/2016	VND	VND	VND	VND
Loans and borrowings	4,118,860,000	1,500,000,000	-	5,618,860,000
Trade and other payables	82,661,424,545	3,218,604,924	-	85,880,029,469
Accrued expenses	66,105,748,263	-	-	66,105,748,263
	152,886,032,808	4,718,604,924	-	157,604,637,732
As at 01/01/2016				
Loans and borrowings	191,036,835,591	1,500,000,000	-	192,536,835,591
Trade and other payables	115,459,844,972	2,936,399,677	-	118,396,244,649
Accrued expenses	86,064,186,011	-	-	86,064,186,011
	392,560,866,574	4,436,399,677	-	396,997,266,251

The Company believes that risk level of loan repayment is low. The Company has the ability to pay debts matured from cash flows from its operating activities and cash received from matured financial assets.

### 30. ADDITIONAL INFORMATION FOR THE ITEMS OF THE STATEMENT OF CASH FLOWS

a) Proceeds from borrowings during the period		
	Current period	Previous period
	VND	VND
Proceeds from ordinary contracts;	56,128,968,685	19,300,000,000
b) Actual repayments on principal during the period		
	Current period	Previous period
	VND	VND
Repayment on principal from ordinary contracts;	(243,046,944,276)	(8,400,485,000)

### 31. EVENTS AFTER THE REPORTING PERIOD

There have been no significant events occurring after the reporting period, which would require adjustments or disclosures to be made in the consolidated financial statements.

### 32. TRANSACTION AND BALANCES WITH RELATED PARTIES

In the fiscal period, the Company has the transactions and balances with related parties as follows: (Specifically, the loans from related parties are detailed in Note 13)

Transactions during the period:			
	Relation	Current period	Previous period
		VND	VND
Revenue			
Hoang Huy Investment Services Joint Stock Company	Same chairman	8,954,000,000	11,348,650,651
Hoang Giang Services Development Joint Stock Company	Same chairman	42,000,000,000	1,020,000,000
Outstanding balances with related parties up to the rep	orting date are as follows:		
	Relation	31/03/2016	01/01/2016
		VND	VND
Short-term trade receivables			
Hoang Huy Investment Services JSC.	Same chairman	351,999,999	· ·
Short-term prepayment from customers			
Hoang Giang Services Development Joint	Same chairman	101,172,000,000	147,372,000,000
Stock Company			
Hoang Huy Investment Services Joint	Same chairman	-	9,279,825,251
Stock Company			
Short-term prepayment to suppliers			
Lam Hau Trading Services JSC.	Associate	-	127,516,094,000
Truong Giang Services Development	Associate	-	149,580,000,000
Transactions with other related parties:			
		Current period	Previous period
	_	VND	VND
Remuneration to members of Board of General Director	ors and Board of Managen	110,890,000	54,213,250

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### 33. CORRESPONDING FIGURES

The corresponding figures are those taken from the Consolidated Financial Statements for the fiscal period ended 31 March 2015. The corresponding figures on Consolidated statement of financial position was audited by AASC Auditing Firm Company Limited. The corresponding figures on Consolidated Statement of Comprehensive income, Consolidated Statement of Cash Flows, Notes to the Consolidated Financial Statements for the fiscal period from 01/01/2015 to 31/03/2015 are prepared by Hoang Huy Investment Financial Services JSC. In which, some items in Consolidated statement of financial position were classified in order to compare with figures of the current period.

Preparer

Chief Accountant

Hai Phong 13 April, 2016

o Huu Ha

General Director

ĐẦU TƯ DỊCH TÀI CHÍNH MONO HUN

Nguyen Thi Thu Huong

Phung Thi Thu Huong

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